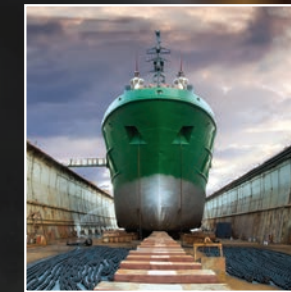


WALTER Surface Technologies

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Partnership in Productivity
Helping industry improve productivity and safety

**For product information or a demonstration at
your facility call toll free:
1 888-592-5837**

**Try our new App and discover some
useful tools.**

The WALTER Safety App has been designed to provide metalworkers around the globe with an easy way to access essential Safety information whether they are working on factory floors, job sites, etc. This App provides you instant access to the following tools: Flashlight, Abrasive Speed Chart, Unit Converter, Level, Grinding Angles, Tooling Speed Charts, Videos and more. With the key word: Walter Safety, this App can be downloaded by iPhone users from the App Store and android users from the Play Store.



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WALTER Surface Technologies

As a long standing leader in surface treatment technologies, WALTER Surface Technologies has been providing high productivity abrasives, power tools, tooling, chemical tools and environmental solutions for the metal working industry. Founded in 1952, WALTER Surface Technologies is established in eight countries in North America, South America and Europe. We are focused on the continuous design and development of new and innovative tools which increase productivity and safety for our clients.

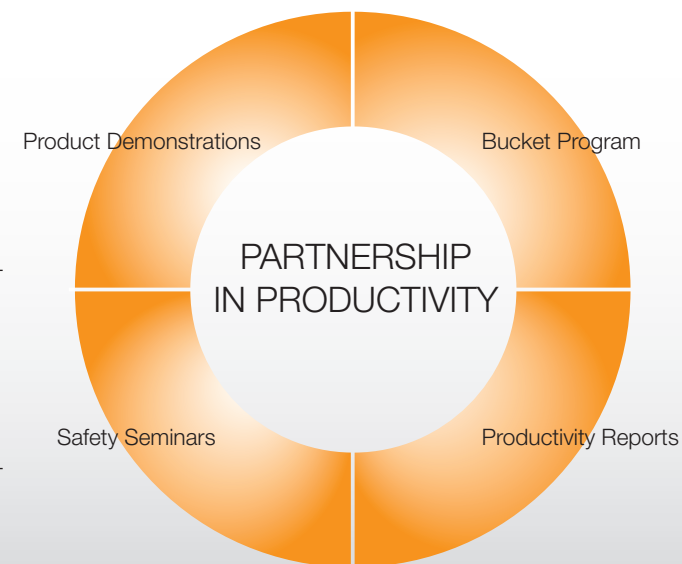
Our purpose

To contribute to our customers' success by helping them work better!

Partnership in Productivity

Through its Partnership in Productivity, WALTER implements processes and tools that help you improve productivity, efficiency and safety. We are looking to build a successful, long-term business relationship with you.

WALTER develops new business with clients through the synergy of four interconnected sales processes:



Product Demonstrations, The Bucket Program, Productivity Reports and Safety Seminars, implemented by WALTER in conjunction with our distribution partners, are offered as a unified approach and a proven strategy to improve productivity and safety for end-users worldwide.



Product Demonstrations

Don't take our word for it, try it before you buy it!

Differentiating ourselves through a dedicated sales team who work directly with you, WALTER Surface Technologies is not only providing tools for the metal fabricating and finishing market; we are an integral part of the industry. Our team is trained to listen and provide innovative solutions that address your needs. But don't take our word for it, try it yourself! You will discover that using WALTER products will help make your process more efficient; reducing both abrasive and labor costs.

Bucket Program

Evaluation of cost savings potential and improved worker safety

WALTER, jointly with your distributor, will place buckets in strategic locations throughout your facility. Over the course of a few weeks, your staff will be asked to dispose of their used abrasives, brushes, tooling, etc. in our WALTER bucket(s). Our Sales Representative will return to your facility, analyze the bucket contents and provide recommendations that will help you optimize your abrasive use as well as provide suggested work process improvements. The Bucket Program will help to reduce the cost of your abrasives, improve productivity and encourage safer working habits in order to maximize every dollar spent.



Productivity Reports

Helping you achieve documented cost savings

With an analysis of your abrasives use, a member of the WALTER sales team will provide you with a detailed productivity report. This report will compare WALTER product versus competitive product in terms of yearly usage, removal, labor time and cost, product life, product cost, etc. With all the facts in hand, we aim at providing you with the information you need to make decisions that will positively impact your business. Our goal is to help you achieve documented cost savings, while improving the productivity, efficiency and safety of your operations.

Safety Seminars

Because health and safety are top priority

As an addition to WALTER's added value services, we offer FREE Safety Seminars to encourage a safer work environment. Whether it is the Abrasives Safety Seminar or the Chemical Safety Seminar, we work with you to customize the perfect training for your team(s). These safety seminars are 100% free of charge and help us set the standard for Industry best practices.

